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## **MediNet Group Limited**

醫匯集團有限公司

(Incorporated in the Cayman Islands with limited liability) (Stock code: 8161)

## INTERIM RESULTS ANNOUNCEMENT FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2023

## CHARACTERISTICS OF GEM OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

GEM has been positioned as a market designed to accommodate small and midsized companies to which a higher investment risk may be attached than other companies listed on the Stock Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration.

Given that the companies listed on GEM are generally small and mid-sized companies, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board of the Stock Exchange and no assurance is given that there will be a liquid market in the securities traded on GEM.

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This announcement, for which the directors (the "Directors") of MediNet Group Limited (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this announcement is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this announcement misleading.

This announcement will remain on the Stock Exchange's website at www.hkexnews.hk for at least seven days from the date of its publication and on the Company's website at www.MediNetGroup.com.

## FINANCIAL HIGHLIGHTS

- The revenue of the Group amounted to approximately HK\$58.1 million for the six months ended 30 September 2023, representing a decrease of approximately HK\$0.6 million as compared with the six months ended 30 September 2022.
- The net loss for the period attributable to owners of the Company was approximately HK\$2.3 million for the six months ended 30 September 2023 (30 September 2022: net loss for the period of approximately HK\$45,000).
- The Board of Directors does not recommend the payment of interim dividend for the six months ended 30 September 2023.

## CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the six months ended 30 September 2023

		Six month 30 Septe	
		2023	2022
	Notes	HK\$'000	HK\$'000
		(Unaudited)	(Unaudited)
Revenue	3	58,083	58,723
Other income	4	309	2,287
Other loss		-	(7)
Medical and dental professional			
services expenses		(25,269)	(21,463)
Staff costs		(17,586)	(18,762)
Depreciation of property, plant and equipment		(827)	(1,265)
Depreciation of right-of-use assets		(3,640)	(4,746)
Cost of medical and dental supplies		(5,112)	(6,176)
Rental expenses		(799)	(1,424)
Other expenses		(7,178)	(6,252)
Amortisation of intangible assets		-	(786)
Finance costs		(264)	(316)
Loss before taxation	5	(2,283)	(187)
Income tax credit	6	9	26
Loss for the period		(2,274)	(161)
Loss for the period attributable to:			
Owners of the Company		(2,270)	(45)
Non-controlling interest		(4)	(116)
		(2,274)	(161)
Other comprehensive (expense) income for the period			
Item that may be subsequently reclassified to profit or loss			
Exchange differences arising on translation		(48)	373
Total comprehensive (expense) income			
for the period		(2,322)	212

		Six months ended 30 September		
	Notes	2023 <i>HK\$'000</i> (Unaudited)	2022 <i>HK\$`000</i> (Unaudited)	
Total comprehensive (expense) income for the period attributable to: Owner of the Company Non-controlling interest		(2,318)	328 (116)	
		(2,322)	212	
Loss per share — Basic and Diluted (Hong Kong cents)	8	(5.457)	(0.107)	

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 30 September 2023

	Notes	At 30 September 2023 <i>HK\$'000</i> (Unaudited)	At 31 March 2023 <i>HK\$'000</i> (Audited)
Non-current assets Property, plant and equipment Right-of-use assets	9	3,427 8,307	2,954 9,875
Other intangible assets Goodwill Rental deposits Deferred tax assets	10	1,905 1,777 1,361	1,905 1,480 1,370
		16,777	17,584
Current assets Inventories Accounts and other receivables Amounts due from related parties Tax recoverable Bank balances and cash	10	527 10,934 547 67 19,946 32,021	365 8,875 428 49 15,574 25,291
Current liabilities Accounts and other payables Contract liabilities Lease liabilities Provision for reinstatement costs Amount due to a related party Tax payable Bank borrowing	11 11 12	14,706 6,114 5,459 392 1,240 77 8,813	13,515 6,253 6,490 215 1,156 57
Net current liabilities		<u> </u>	27,686
Total assets less current liabilities		11,997	15,189

	Notes	At 30 September 2023 <i>HK\$'000</i> (Unaudited)	At 31 March 2023 <i>HK\$'000</i> (Audited)
Non-current liabilities Lease liabilities Deferred tax liabilities Provision for reinstatement costs		2,690 5 295	3,333 24 503
Net assets		<u>2,990</u> <u>9,007</u>	3,860 11,329
Capital and reserves Share capital Reserves	13	10,400 (960)	10,400 1,358
Equity attributable to owners of the Company Non-controlling interests		9,440 (433) 9,007	11,758 (429) 11,329

### CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six months ended 30 September 2023

	Attributable to owners of the Company								
	Share capital HK\$'000	Share premium HK\$'000	Other reserve HK\$'000 (note)	Special reserve HK\$'000	Exchange A reserve HK\$'000	ccumulated losses HK\$'000	Subtotal HK\$'000	Non- controlling interests HK\$'000	Total HK\$'000
At 1 April 2023 (audited)	10,400	51,853	(1,253)	20,515	(154)	(69,603)	11,758	(429)	11,329
Loss for the period	-	-	-	-	-	(2,270)	(2,270)	(4)	(2,274)
Exchange differences arising on translation					(48)		(48)		(48)
Total comprehensive expenses for the period					(48)	(2,270)	(2,318)	(4)	(2,322)
At 30 September 2023 (unaudited)	10,400	51,853	(1,253)	20,515	(202)	(71,873)	9,440	(433)	9,007
At 1 April 2022 (audited)	10,400	51,853	(1,253)	20,515	5	(44,721)	36,799	(161)	36,638
Loss for the period Exchange differences arising	-	-	-	_	-	(45)	(45)	(116)	(161)
on translation					373		373		373
Total comprehensive income for the period					373	(45)	328	(116)	212
At 30 September 2022 (unaudited)	10,400	51,853	(1,253)	20,515	378	(44,766)	37,127	(277)	36,850

*Note:* In November 2012, the Group advanced a three-year unsecured, interest-free loan with principal amount of HK\$13,663,000 to Medinet Holdings Limited, the then holding company of Well Being Dental Services Limited, Medinet Services Limited and Medinet Health Centre Limited of which Mr. Chan Chi Wai, Nelson was the ultimate owner and the controlling shareholder. The interest-free loan was initially measured at its fair value of HK\$12,410,000 at an effective interest rate of 3.25% per annum and subsequently carried at amortised cost using effective interest method. The fair value adjustment of HK\$1,253,000 at initial recognition of the interest-free loan were recognised in equity as deemed distribution to a shareholder. The loan was settled during the year ended 31 March 2016.

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the six months ended 30 September 2023

		Six month 30 Septe	
	Note	2023 HK\$'000	2022 HK\$'000
		(Unaudited)	(Unaudited)
NET CASH FROM OPERATING ACTIVITIES		770	8,817
INVESTING ACTIVITIES			
Purchase of property, plant and equipment		(1,329)	(701)
Repayment from related parties		84	638
Interest received		18	1
NET CASH USED IN INVESTING		(1.225)	
ACTIVITIES		(1,227)	(62)
FINANCING ACTIVITIES			
New bank borrowing raised		9,000	_
Repayment of lease liabilities, including			
related interests		(3,885)	(4,728)
Repayment of bank borrowing		(187)	_
Interest paid		(80)	
NET CASH FROM (USED IN) FINANCING			
ACTIVITIES		4,848	(4,728)
NET INCREASE IN CASH AND			
CASH EQUIVALENTS		4,391	4,027
Effect of foreign exchange rate changes		(19)	349
CASH AND CASH EQUIVALENTS			
AT THE BEGINNING OF THE PERIOD		15,574	15,600
CASH AND CASH EQUIVALENTS AT			
THE END OF THE PERIOD,			
represented by bank balances and cash		19,946	19,976

### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30 September 2023

#### 1. BASIS OF PREPARATION

The condensed consolidated financial statements have been prepared in accordance with Hong Kong Accounting Standard 34 ("**HKAS 34**") "*Interim Financial Reporting*" issued by the Hong Kong Institute of Certified Public Accountants as well as with the applicable disclosure requirements of Chapter 18 of the Rules Governing the Listing of Securities on GEM of The Stock Exchange of Hong Kong Limited.

#### 2. PRINCIPAL ACCOUNTING POLICIES

The condensed consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments that are measured at fair values at the end of each reporting period.

Other than changes in accounting policies resulting from application of amendments to Hong Kong Financial Reporting Standards ("**HKFRSs**"), the accounting policies and methods of computation used in the condensed consolidated financial statements for the six months ended 30 September 2023 are the same as those presented in the Group's annual financial statements for the year ended 31 March 2023.

#### **Application of amendments to HKFRSs**

In the current interim period, the Group has applied the following amendments to HKFRSs issued by the HKICPA, for the first time, which are mandatorily effective for the annual period beginning on or after 1 April 2023 for the preparation of the Group's condensed consolidated financial statements:

HKFRS 17 (including the October 2020 and February 2022 Amendments to HKFRS 17)	Insurance Contracts
Amendments to HKAS 1 and HKFRS	Disclosure of Accounting Policies
Practice Statement 2	
Amendments to HKAS 8	Definition of Accounting Estimates
Amendments to HKAS 12	Deferred Tax related to Assets and Liabilities arising from a Single Transaction
Amendments to HKAS 12	International Tax Reform — Pillar Two Model Rules

The application of the amendments to HKFRSs in the current period has had no material impact on the Group's financial positions and performance for the current and prior periods and/or on the disclosures set out in these condensed consolidated financial statements.

#### 3. REVENUE AND SEGMENT INFORMATION

Dental solutions and dental services consists of (i) dental solutions provided to corporations, insurance companies and individual customers; and (ii) dental services and invisible aligners treatment services provided to self-paid patients who pay out of their own expense below.

#### **Dental solutions**

The Group's dental solutions services represent annual retainer fee derived from annual retainer contracts entered with corporations, insurance companies and individual customers. The customers would generally pay a fixed amount of annual fee per plan member and each plan member would generally be entitled to certain dental services free of charge or at specified prices with or without additional payments when visiting to the Group's dental clinics throughout a year. The performance obligations of the provision of dental solutions services to the customers are to provide dental solutions services to these customers, while these customers are entitled to consume the dental services simultaneously.

The Group satisfied the performance obligation by providing dental solutions services to corporations, insurance companies and individual customers within the agreed contract period and these customers would be entitled to consume dental services throughout the contract period. As the directors of the Group considered the Group has fulfilled its performance obligations throughout a period of time and revenue is therefore recognised throughout the service period.

#### **Dental services**

The Group's general dental services represent dental care services such as scaling and polishing, fillings, intra-oral X-rays and routine oral examination to patients. Generally, the Group charges one-off general dental service fee based on an agreed pricing for a specific dental service. The Group is obliged to perform the general dental service carried out by dentists or hygienists to patients. Upon completion of the performance of general dental services at dental clinics, the Group has fulfilled its performance obligations and revenue is therefore recognised at a point in time.

For invisible aligners treatment services, the Group satisfies the performance obligation by performing consultation services to move and align patients' teeth under dentists' instruction and control. Revenue is recognised over the time where the patient received and consumed the benefits of the movement and alignment of patients' teeth simultaneously. As the directors considered the Group has fulfilled its performance obligations throughout a period of time and revenue is therefore recognised throughout the service period.

Medical solutions and medical services consist of (i) medical solutions provided to corporations and insurance companies; and (ii) medical services provided to self-paid patients who pay out of their own expense below.

#### **Medical solutions**

The Group's medical solutions represent annual retainer fee derived from Annual Retainer Contracts entered with corporations. The customers would generally pay a fixed amount of annual fee per plan member and each plan member would generally be entitled to certain medical services free of charge or at specified prices for specific medical solutions with or without additional payments when visiting to the Group's medical clinics throughout a year. The performance obligations of the provision of medical solutions to the customers including general practitioner consultation services, immunization services, body checkup and men's health medical services, while these customers are entitled to consume the medical solutions simultaneously. The Group satisfies the performance obligation by providing continuous medical solutions to corporations' employees within the period of Annual Retainer Contracts and corporations' employees would be entitled to consume the medical solutions throughout the contract period. As the directors of the Company considered the Group has fulfilled its performance obligations throughout a period of time and revenue is therefore recognised over time in a pattern which approximates to time elapsed.

The Group's medical solutions to insurance companies represent the provision of medical solutions including general practitioner consultation services, immunization services and body checkup. Generally, the Group charges the insurance companies on a pre-agreed fee rate based on the medical solutions provided. Upon completion of the medical solutions, the Group has fulfilled its performance obligations and revenue is therefore recognised at a point in time.

#### **Medical services**

The Group operates medical clinics to provide general medical and men's health medical services to patients mainly general practitioner consultation services, immunization services, body checkup and men's health medical services. Upon completion of the performance of general medical and men's health services at medical clinics, the Group has fulfilled its performance obligations and revenue is therefore recognised at a point in time.

The following is an analysis of the Group's revenue and results by operating segments:

#### Six months ended 30 September 2023

	Dental solutions and dental services <i>HK\$'000</i> (Unaudited)	Medical solutions and medical services <i>HK\$'000</i> (Unaudited)	Segment total <i>HK\$'000</i> (Unaudited)	Eliminations <i>HK\$'000</i> (Unaudited)	Total <i>HK\$'000</i> (Unaudited)
SEGMENT REVENUE					
External revenue	26,791	31,292	58,083	_	58,083
Inter-segment revenue	252	3,495	3,747	(3,747)	
Segment revenue	27,043	34,787	61,830	(3,747)	58,083
Segment (loss) profit	(2,091)	964	(1,127)	)	(1,127)
Unallocated expenses					(1,465)
Unallocated income					309
Loss before taxation					(2,283)

#### Six months ended 30 September 2022

	Dental solutions and dental services <i>HK</i> \$'000 (Unaudited)	Medical solutions and medical services <i>HK\$'000</i> (Unaudited)	Segment total <i>HK\$'000</i> (Unaudited)	Eliminations <i>HK\$'000</i> (Unaudited)	Total <i>HK\$'000</i> (Unaudited)
SEGMENT REVENUE					
External revenue	36,756	21,967	58,723	_	58,723
Inter-segment revenue	297	2,433	2,730	(2,730)	_
Segment revenue	37,053	24,400	61,453	(2,730)	58,723
Segment loss	(438)	(771)	(1,209)		(1,209)
Unallocated expenses Unallocated income					(1,022) 2,044
Loss before taxation					(187)

#### **Revenue from type of services**

4.

2023202HK\$'000HK\$'00(Unaudited)(Unaudited)Provision of healthcare solutions to contract customers, which mainly comprise of corporations and insurance companies:(Unaudited)Medical solutions — Insurance companies15,1529,60— Corporations3,9673,8819,11913,48Dental solutions1,7992,13Provision of healthcare services to self-paid patients, which refer to individual patients who visit the medical centres or dental clinics run by the Group and pay out of their own expenses:12,1738,48Medical services24,99234,61		Six months ended 30 September	
which mainly comprise of corporations and insurance companies:Medical solutions— Insurance companies— Corporations15,1529,603,9673,8619,11913,48Dental solutions1,7992,13Provision of healthcare services to self-paid patients, which refer to individual patients who visit the medical centres or dental clinics run by the Group and pay out of their own expenses:Medical services12,1738,48Dental services24,99234,6158,08358,72		2023 HK\$'000	2022 <i>HK\$'000</i> (Unaudited)
Insurance companies15,1529,60 Corporations3,9673,8819,11913,48Dental solutions1,7992,13Provision of healthcare services to self-paid patients, which refer to individual patients who visit the medical centres or dental clinics run by the Group and pay out of their own expenses:12,1738,48Medical services12,1738,4634,61			
- Corporations3,9673,8819,11913,4819,11913,48Dental solutions1,7992,13Provision of healthcare services to self-paid patients, which refer to individual patients who visit the medical centres or dental clinics run by the Group and pay out of their own expenses:12,173Medical services12,1738,48Dental services24,99234,6158,08358,72OTHER INCOME58,08358,72	Medical solutions		
19,11913,48Dental solutions1,799Provision of healthcare services to self-paid patients, which refer to individual patients who visit the medical centres or dental clinics run by the Group and pay out of their own expenses:12,173Medical services12,1738,48Dental services24,99234,6158,08358,72OTHER INCOME58,08358,72	-		9,600
Dental solutions1,7992,13Provision of healthcare services to self-paid patients, which refer to individual patients who visit the medical centres or dental clinics run by the Group and pay out of their own expenses:12,1738,48Medical services12,1738,48Dental services24,99234,6158,08358,72	- Corporations	3,967	3,885
Provision of healthcare services to self-paid patients, which refer to individual patients who visit the medical centres or dental clinics run by the Group and pay out of their own expenses:   Medical services 12,173 8,48   Dental services 24,992 34,61   58,083 58,72   OTHER INCOME		19,119	13,485
refer to individual patients who visit the medical centres or dental clinics run by the Group and pay out of their own expenses: Medical services 12,173 8,48 Dental services 24,992 34,61 58,083 58,72 • OTHER INCOME	Dental solutions	1,799	2,139
Dental services 24,992 34,61   58,083 58,72   • OTHER INCOME	refer to individual patients who visit the medical centres or		
Dental services 24,992 34,61   58,083 58,72   • OTHER INCOME	Medical services	12,173	8,482
OTHER INCOME			34,617
		58,083	58,723
Six months ended	OTHER INCOME		
		Six montl	ns ended
<b>30 September</b> <b>2023</b> 202		_	
			2022 HK\$'000
			(Unaudited)

Bank interest income	18	1
Rental income	180	180
Rent concession	-	243
Government grant (note)	-	1,822
Others	111	41
	309	2,287

*Note:* During the period ended 30 September 2022, approximately HK\$1,822,000 as government grants have been recognised in respect of Covid-19 related subsidies which relates to Employment Support Scheme provided by the Hong Kong government.

#### 5. LOSS BEFORE TAXATION

	Six months ended 30 September		
	<b>2023</b> 20 <i>HK\$'000 HK\$'0</i> ( <b>Unaudited</b> ) (Unaudit		
Loss before taxation has been arrived at after charging:	(0)	(0	
Directors' remuneration	2,540	2,372	
Salaries and allowance for staff excluding directors	14,454	16,073	
Retirement benefit scheme contributions for staffs excluding directors	592	317	
Total staff costs	17,586	18,762	
Medical and dental professional services expenses	25,269	21,463	
Cost of inventories recognised as an expense	5,112	6,176	
Operating lease rentals	799	1,424	
Auditor's remuneration	150	150	

#### 6. INCOME TAX CREDIT

	Six months ended 30 September	
	2023	
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
Current tax — Hong Kong Profits Tax	(2)	(231)
Deferred tax credit	11	257
	9	26

Under the two-tiered profits tax rates regime, the first HK\$2 million of profits of the qualifying group entity will be taxed at 8.25%, and profits above HK\$2 million will be taxed at 16.5%. The profits of group entities not qualifying for the two-tiered profits tax rates regime will continue to be taxed at a flat rate of 16.5%.

Accordingly, the Hong Kong Profits Tax is calculated at 8.25% on the first HK\$2 million of the estimated assessable profits and at 16.5% on the estimated assessable profits above HK\$2 million.

#### 7. DIVIDENDS

The directors of the Company do not recommend any interim dividend for the six months ended 30 September 2023 (six months ended 30 September 2022: nil).

#### 8. LOSS PER SHARE

	Six months ended 30 September	
	2023	2022
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
Loss for the purpose of calculating basic loss		
per share for the period	(2,270)	(45)
	'000	'000
Number of shares:		
Weighted average number of ordinary shares for		
the purpose of calculating basic loss per share	41,600	41,600

No diluted loss per share for the current and prior period was presented as there were no dilutive potential ordinary shares in issue.

#### 9. MOVEMENTS IN PROPERTY, PLANT AND EQUIPMENT

The Group spent approximately HK\$1,329,000 (six months ended 30 September 2022: HK\$701,000), during the period on acquisition of property, plant and equipment for the purpose of expanding and upgrading the Group's capacity for operation.

#### 10. ACCOUNTS AND OTHER RECEIVABLES, RENTAL DEPOSITS

	At	At
	30 September	31 March
	2023	2023
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Accounts receivables	7,054	5,025
Other receivables		
— Other receivables	964	950
- Prepayments	1,331	1,070
- Rental and utility deposits	3,362	3,310
Total accounts and other receivables	12,711	10,355
Less: Receivables within twelve months shown		
under current assets	(10,934)	(8,875)
Rental deposits shown under non-current assets	1,777	1,480
Presented in the condensed consolidated		
statement of financial position		
— Rental deposits	1,777	1,480

The customers of the Group would usually settle payments by cash, credit cards and Easy Pay System ("**EPS**"). For credit card and EPS payments, the banks will normally settle the amounts a few days after the trade date. Payments by customers using medical cards will normally be settled by the medical card issuing companies or banks within 60 to 90 days from the invoice dates.

The following is an aged analysis of accounts receivables based on the invoice date:

	At	At
	30 September	31 March
	2023	2023
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Within 30 days	3,931	3,142
31 to 60 days	2,336	1,636
61 to 90 days	483	190
91 to 180 days	304	57
	7,054	5,025

#### 11. ACCOUNTS AND OTHER PAYABLES AND CONTRACT LIABILITIES

#### (A) Accounts and other payables

	At	At
	30 September	31 March
	2023	2023
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Accounts payables	10,200	8,153
Other payables	1,504	1,266
Accrued expenses	3,002	4,096
	14,706	13,515

The credit period of accounts payables is from 30 to 120 days.

The following is an aged analysis of accounts payables based on the invoice date at the end of each period:

	At	At
	30 September	31 March
	2023	2023
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
W/41-20-1	2 545	2 2 4 5
Within 30 days	3,545	3,345
31 to 60 days	2,709	2,203
61 to 90 days	1,844	1,290
91 to 180 days	2,102	1,315
	10,200	8,153

#### (B) Contract liabilities

Contract liabilities represent advance payments from customers which would be expected to be fully recognised as revenue approximately within two years from the end of reporting period.

#### **12. BANK BORROWING**

During the six months ended 30 September 2023, the Group raised a new bank borrowing of HK\$9,000,000 (six months ended 30 September 2022: Nil). For the new raised bank borrowing of the Group which were used as general working capital. The loan is guaranteed by Mr. Chan Chi Wai, Nelson, the executive director of the Group and repayable in the 120 months from the date of drawdown. The interest rate of the loan is 3.625% per annum with repayable on demand clause.

#### **13. SHARE CAPITAL**

The share capital of the Group at 30 September 2023 represented the issued and fully paid share capital of the Company up to 30 September 2023:

	Number of shares	Amount HK\$
Authorised: Ordinary shares of HK\$0.01 each		
At 1 April 2022 (audited) Share consolidation ( <i>Note</i> )	5,000,000,000 (4,800,000,000)	50,000,000
Ordinary shares of HK\$0.25 each At 31 March 2023, 1 April 2023 (audited) and 30 September 2023 (unaudited)	200,000,000	50,000,000
Issued and fully paid: Ordinary shares of HK\$0.01 each		
At 1 April 2022 (audited) Share consolidation ( <i>Note</i> )	1,040,000,000 (998,400,000)	10,400,000
Ordinary shares of HK\$0.25 each At 31 March 2023, 1 April 2023 (audited) and 30 September 2023 (unaudited)	41,600,000	10,400,000

Note:

Share consolidation

Pursuant to the Extraordinary General Meeting of the Company passed on 11 August 2022 and the approval granted by the GEM Listing Committee of the Hong Kong Stock Exchange, the share consolidation set out below became effective on 15 August 2022.

Every twenty-five (25) issued and unissued shares of par value of HK\$0.01 each of the Company be consolidated into one (1) consolidated share of par value of HK\$0.25 in the capital of the Company.

#### 14. RELATED PARTY TRANSACTIONS

#### Compensation of key management personnel

The remuneration of directors and other members of key management during the period was as follows:

	Six months ended 30 September	
	2023 HK\$'000 HK\$	
	(Unaudited)	<i>HK\$'000</i> (Unaudited)
Short-term benefits	3,342	3,386
Post-employments benefits	27	36
	3,369	3,422

Other than the above, the Group entered into the following related party transactions during the period:

			Six montl	hs ended
			30 September	
Related party	Relationship	Nature of transaction	2023	2022
			HK\$'000	HK\$'000
			(Unaudited)	(Unaudited)
Face Factor Limited	Related company	Rental income	120	180
I-Teeth Limited	Related company	Dental professional services expense	5,216	5,970
		Rental expense	48	48
Karvin Investment Limited	Related company	Rental expense	150	150
Times Insurance Consultants Limited	Related company	Commission expense	204	96
Dr. Chiu Chong Po Kenny <sup>1</sup>	Related party	Rental expense	72	252

<sup>1</sup> Dr. Chiu is a key management personnel of the Group.

## MANAGEMENT DISCUSSION AND ANALYSIS

## **INTRODUCTION**

MediNet is one of the well-known corporate healthcare solution providers in Hong Kong for more than 26 years. We are principally engaged in the provision of medical and dental solutions to corporates and insurance companies. Based on the client's need, budget and scope of healthcare benefits desire, we provide customized, reliable, coordinated, comprehensive healthcare solutions for our contract customers. We also operate six dental clinics, two medical centres and one genetics laboratory centre in Hong Kong and one dental clinic in Shenzhen. Our goal is to help our clients to build a strong body and maintain their health while facing different goals and challenges in their everyday lives.

## **BUSINESS REVIEW AND OUTLOOK**

For the period under review, the Group's revenue was HK\$58.1 million for the six months ended 30 September 2023 (the "**Period**"), as compared with approximately HK\$58.7 million for the six months ended 30 September 2022, representing a slightly decrease by approximately 1.0% or approximately HK\$0.6 million. The net loss attributable to owners of the Company was approximately HK\$2.3 million during the Period (six months ended 30 September 2022: a net loss of approximately HK\$45,000). The decrease was mainly due to the decrease of approximately HK\$1.8 million additional income from the employment support scheme of the Hong Kong Government to subsidise the salary payment of the Company during the Period when compared with the corresponding period in 2022.

Looking ahead, our management team will further strengthen our efforts in the dental business. Although it is uncertain whether the economy would return to the level prior to the COVID-19 pandemic in Hong Kong, our management team will continue to seize the opportunity to broaden the Group's source of income and economize on its expenditure, while creating sustainable value to our shareholders.

## FINANCIAL REVIEW

### Revenue

The Group's revenue decreased from approximately HK\$58.7 million for the six months ended 30 September 2022 to approximately HK\$58.1 million for the Period. The following table sets forth a breakdown of the Group's revenue with comparative figure:

	Six months ended 30 September 2023 <i>HK\$'000</i>	Six months ended 30 September 2022 <i>HK\$'000</i>	Increase/ (decrease) %
Medical solutions to contract customers Medical services to self-paid patients Dental solutions to contract customers Dental services to self-paid patients	19,119 12,173 1,799 24,992	13,485 8,482 2,139 34,617	41.8% 43.5% (15.9)% (27.8)%
	58,083	58,723	

The revenue of medical solutions to contract customers increased by approximately 41.8% from approximately HK\$13.5 million for the six months ended 30 September 2022 to approximately HK\$19.1 million for the six months ended 30 September 2023, which was primarily due to the increase in the number of visits of contract customers.

The revenue of medical services to self-paid patients also increased by approximately 43.5% from approximately HK\$8.5 million for the six months ended 30 September 2022 to approximately HK\$12.2 million for the six months ended 30 September 2023, which was primarily due to the increase in demand from self-paid patients for medical consultation service.

The revenue of dental solutions to contract customers decreased by approximately 15.9% from approximately HK\$2.1 million for the six months ended 30 September 2022 to approximately HK\$1.8 million for the six months ended 30 September 2023, which was primarily due to the decreased in the number of contract customers for dental solutions.

The revenue of dental services to self-paid patients decreased by approximately 27.8% from approximately HK\$34.6 million for the six months ended 30 September 2022 to approximately HK\$25.0 million for the six months ended 30 September 2023, which was primarily due to the decrease in the number of visits from patients seeking secondary dental services.

## **Other income**

Other income significantly decreased by approximately 86.5% from approximately HK\$2.3 million for the six months ended 30 September 2022 to approximately HK\$0.3 million for the six months ended 30 September 2023 which was primarily due to the decrease of approximately HK\$1.8 million additional income from the employment support scheme of the Hong Kong Government to subsidise the salary payment of the Company during the Period when compared with the corresponding period in 2022.

## Medical and dental professional services expenses

Medical and dental professional services expenses primarily comprised of fees paid to (i) affiliated doctors and affiliated auxiliary services providers rendered within the MediNet Network; (ii) engaging external specialist dentist; (iii) third party laboratories for services rendered to the Group; and (iv) the Group's doctors and dentists.

The Group's medical and dental professional services expenses increased by 17.7% from approximately HK\$21.5 million for the six months ended 30 September 2022 to approximately HK\$25.3 million for the six months ended 30 September 2023, which was primarily due to the increase in aggregate amount paid to affiliated doctors, affiliated auxiliary services providers, external dentists and doctors as well as third party laboratories services.

### Staff costs

Staff costs decreased by approximately 6.4% from approximately HK\$18.8 million for six months ended 30 September 2022 to HK\$17.6 million for the six months ended 30 September 2023, which was primarily due to the decrease in number of staff during the Period as compared with the corresponding period in 2022.

### **Depreciation and Amortisation**

Depreciation of property, plant and equipment decreased from approximately HK\$1.3 million for the six months ended 30 September 2022 to approximately HK\$0.8 million for the six months ended 30 September 2023.

Depreciation of right-of-use assets decreased from approximately HK\$4.7 million for the six months ended 30 September 2022 to approximately HK\$3.6 million for the six months ended 30 September 2023.

The Group recorded amortisation of intangible asset of approximately HK\$0.8 million for the six months ended 30 September 2022 and no more amortisation for the six months ended 30 September 2023 as the intangible assets of the Company have been fully amortised for the year ended 31 March 2023.

## Cost of medical and dental supplies

Cost of medical and dental supplies decreased by approximately 17.7% from approximately HK\$6.2 million for the six months ended 30 September 2022 to approximately HK\$5.1 million for the six months ended 30 September 2023.

### **Rental expenses**

The Group recorded rental expenses of approximately HK\$0.8 million for the six months ended 30 September 2023 which was primarily due to rental payment for short-term leases under the adoption of HKFRS 16 where lease payments on short-term lease are recognised as expenses on a straight-line basis over the lease term.

### Other expenses

Other expenses primarily comprises (i) general overhead and administrative expenses such as repair and maintenance expenses, printing costs and insurance expenses etc; (ii) professional and legal fees; (iii) utilities expenses; and (iv) bank charges mainly relating to credit card and instalment charges from bank. Other expenses increased by approximately 14.3% from approximately HK\$6.3 million for the six months ended 30 September 2022 to approximately HK\$7.2 million for the six months ended 30 September 2023. Such increase was primarily due to the increase in the promotional marketing expenses and the reinstatement of a lease-expired clinic.

### **Finance costs**

Due to adoption of HKFRS16, the Group recorded finance costs amounted to approximately HK\$316,000 and HK\$264,000 for the six months ended 30 September 2022 and 2023 respectively.

### Income tax credit

The Group recorded income tax credit amounted to approximately HK\$9,000 during the Period (six months ended 30 September 2022: income tax credit of approximately HK\$26,000).

## LIQUIDITY AND FINANCIAL RESOURCES

The current ratio of the Group as at 30 September 2023 was 0.9 times (31 March 2023: 0.9 times).

## CAPITAL STRUCTURE

As at 30 September 2023, the Company's issued share capital was HK\$10,400,000 and the number of its ordinary shares was 41,600,000 of HK\$0.25 each.

## **SEGMENT INFORMATION**

Segment information for the Group is presented in note 3 of the notes to the unaudited condensed consolidated financial statements.

# SIGNIFICANT INVESTMENTS HELD, FUTURE PLANS FOR MATERIAL INVESTMENTS AND CAPITAL ASSETS

The Group did not have other significant investment held, future plans for material investment and capital assets as at 30 September 2023.

### Material acquisitions and disposal of subsidiaries, associated and joint ventures

The Group did not have any material acquisition or disposal of subsidiaries, associated and joint ventures.

## **CONTINGENT LIABILITIES**

As at 30 September 2023, the Group did not have any material contingent liabilities (31 March 2023: Nil).

## **EMPLOYEES AND REMUNERATION POLICIES**

As at 30 September 2023, the Group had a total of 89 employees (30 September 2022: 100 employees). The staff costs including directors' remuneration in the form of salaries and other benefits was approximately HK\$17.6 million for the six months ended 30 September 2023 (30 September 2022: approximately HK\$18.8 million). Remuneration is determined with reference to market terms, performance, position, experience and seniority. The remuneration packages are normally renewed on annual basis based on performance appraisals and other relevant factors to ensure that the pay levels of our employees are competitive and are rewarded on a performance related basis.

In addition, the remuneration of the Directors are reviewed by the remuneration committee of the Company and approved by the Board, according to the relevant Director's experience, responsibility, workload and time devoted to the Group.

#### **DISCLOSURE OF INTERESTS**

## A. Directors' and chief executive's interests and short positions in shares, underlying shares and debentures of the Company or its associated corporations

As at 30 September 2023, the interests and short positions of the each of the Directors and the chief executive of the Company in the shares, underlying shares or debentures of the Company or any its associated corporation (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO"), which were required (i) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provisions of the SFO), or (ii) pursuant to Section 352 of the SFO, to be entered in the register referred to therein or (iii) pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules, to be notified to the Company and the Stock Exchange, were as follows:

(a) Long position in the ordinary shares of the Company

		Number of ordina capacity and nat	
Capacity/ Name of Director Nature of interest		Number of share held (Note 1)	Approximate percentage of the Company's issued share capital
Mr. Chan Chi Wai, Nelson	Interest of controlled company (Note 2)	23,400,000 (L)	56.25%
Ms. Jiang Jie	Interest of spouse (Note 3)	23,400,000 (L)	56.25%

Notes:

- 1. The letter "L" denotes to long position in the shares of the Company.
- 2. Medinet International Limited is wholly and beneficially owned by Mr. Chan Chi Wai, Nelson ("**Mr. Chan**"). Therefore, Mr. Chan is deemed to be interested in the shares of the Company held by Medinet International Limited under Part XV of the SFO. Mr. Chan is the sole director of Medinet International Limited.
- 3. Ms. Jiang Jie ("**Ms. Jiang**") is the spouse of Mr. Chan. Accordingly, Ms. Jiang is deemed to be interested in the shares of the Company in which Mr. Chan is deemed to be interested under Part XV of the SFO.

#### (b) Long position in the shares of associated corporation of the Company

Name of associated corporation	Name of Director	Capacity/ Nature of interest	Number of shares held (Note 1)	Percentage of issued share capital
Medinet International Limited (Note 2)	Mr. Chan	Beneficial owner	5 (L)	100%
Medinet International Limited ( <i>Note 2</i> )	Ms. Jiang	Interest of spouse (Note 3)	5 (L)	100%

Notes:

- 1. The letter "L" denotes to the long position in the shares of the Company.
- 2. The entire issued share capital of Medinet International Limited is legally and beneficially owned by Mr. Chan.
- 3. Ms. Jiang is the spouse of Mr. Chan. Ms. Jiang is deemed to be interested in all the shares in which Mr. Chan is interested under Part XV of the SFO.

Save as disclosed above, as at 30 September 2023, none of the Directors nor chief executive of the Company has registered an interest or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) (i) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which were taken or deemed to have under such provisions of the SFO); or (ii) which were required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein; or (iii) which were required to be notified to the Company and the Stock Exchange pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules.

## **B.** Substantial shareholders' and other persons' interests and short positions in shares, underlying shares and debentures of the Company

As at 30 September 2023, so far as is known to the Directors, the following persons (other than the Directors or chief executive of the Company) had interest or short positions in the shares or underlying shares of the Company which was required to be recorded in the register required to be kept under Section 336 of the SFO were as follows:

Name of Shareholder	Capacity and nature of interest	Number of ordinary shares held (Note 1)	Approximate percentage of the Company's issued share capital
Medinet International Limited	Beneficial owner (Note 2)	23,400,000 (L)	56.25%
NSD Capital Limited ("NSD Capital")	Beneficial owner (Note 3)	7,800,000 (L)	18.75%
Convoy Asset Management Limited ("CAM")	Interest of a controlled Corporation ( <i>Note 3</i> )	7,800,000 (L)	18.75%
Favour Sino Holdings Limited ("Favour Sino")	Interest of a controlled Corporation ( <i>Note 3</i> )	7,800,000 (L)	18.75%
Convoy (BVI) Limited ("Convoy (BVI)")	Interest of a controlled Corporation ( <i>Note 3</i> )	7,800,000 (L)	18.75%
Convoy Global Holdings Limited (formerly known as Convoy Financial Holdings Limited) ("Convoy Global")	Interest of a controlled Corporation ( <i>Note 3</i> )	7,800,000 (L)	18.75%

#### Notes:

- 1. The letter "L" denotes to long position in the shares of the Company.
- 2. Medinet International Limited is wholly and beneficially owned by Mr. Chan. Therefore, Mr. Chan is deemed to be interested in the shares of the Company held by Medinet International Limited under Part XV of SFO. Mr. Chan is the sole director of Medinet International Limited.
- 3. NSD Capital is an exempted company incorporated in the Cayman Island with limited liability, the management shares of which are wholly owned by CAM, a wholly-owned subsidiary of Favour Sino. Favour Sino is a wholly-owned subsidiary of Convoy (BVI), which is a wholly-owned subsidiary of Convoy Global. Therefore, each of CAM, Favour Sino, Convoy (BVI) and Convoy Global is deemed to be interested in the Shares of the Company held by NSD Capital under the SFO.

Save as disclosed above, as at 30 September 2023, none of the substantial shareholders or other persons, other than the Directors and chief executive of the Company whose interests are set out in the section headed "Directors' and chief executive's interests and short positions in shares, underlying shares and debentures of the Company or its associated corporations" above, had any interest or a short position in the shares or underlying shares of the Company as recorded in the register required to be kept by the Company under Section 336 of the SFO.

### **OTHER INFORMATION**

## **COMPETING AND CONFLICTS OF INTERESTS**

The Directors are not aware of any business or interest of the Directors nor the controlling shareholder of the Company nor any of their respective associates (as defined in the GEM Listing Rules) that compete or may compete with the business of the Group and any other conflicts of interest which any such person has or may have with the Group during the period ended 30 September 2023.

# PURCHASE, SALES OF REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities during the period ended 30 September 2023.

### **CORPORATE GOVERNANCE CODE**

The Board of the Company is committed to achieving good corporate governance standards. The Board believes that good corporate governance standards are essential in providing a framework for the Group to safeguard the interests of shareholders of the Company, enhance corporate value, formulate its business strategies and policies, and enhance its transparency and accountability.

The Company has applied the principles and practices as set out in the Corporate Governance Code (the "**CG Code**") contained in Appendix 15 to the GEM Listing Rules and has adopted the CG Code as the code to govern the Company's corporate governance practices.

The Company has in place a corporate governance framework and has established a set of policies and procedures based on CG code. Such policies and procedures provide the infrastructure for enhancing the Board's ability to implement governance and exercise proper oversight on business conduct and affairs of the Company. During the six months ended 30 September 2023, the Company has complied with the code provisions as set out in the CG Code except for the deviation from code provision C.2.1 which stipulates that the roles of chairman and chief executive should be separate and should not be performed by the same individual. The division of responsibilities between the chairman and chief executive should be clearly established and set out in writing.

Mr. Chan currently assumes the role of both chairman of the Company and chief executive of the Company. The Board considers that this structure could enhance efficiency in formulation and implementation of the Company's strategies. The Board will review the need of appointing suitable candidate to assume the role of chief executive when necessary.

As at 30 September 2023, save as disclosed above, the Company has complied with the applicable code provisions of the CG Code.

## DIRECTORS' SECURITIES TRANSACTIONS

The Group has adopted the Model Code for Securities Transactions by directors on terms no less exacting than the required standards of dealings as set out in Rules 5.48 to 5.67 of the GEM Listing Rules (the "**Required Standard of Dealings**"). Specific enquiries have been made to all Directors and all Directors have confirmed that they have fully complied with the Required Standard of Dealings during the six months ended 30 September 2023.

### DIVIDEND

The Board does not recommend the payment of interim dividend for the six months ended 30 September 2023.

### **EVENTS AFTER THE REPORTING PERIOD**

No significant events have taken place since the interim period for the six months ended 30 September 2023.

## AUDIT COMMITTEE

The Company established an audit committee (the "Audit Committee") on 19 May 2016 with written terms of reference in compliance with Rules 5.28 to 5.33 of the GEM Listing Rules and the CG Code. The primary duties of the Audit Committee are, among other things, (i) to make recommendations to the Board on the appointment, reappointment and removal of the external auditor; (ii) to review and monitor the internal control and risk management systems, the external auditor's independence and objectivity and the effectiveness of the audit process in accordance with applicable standards; and (iii) and to monitor the integrity of the Company's annual report, interim report and quarterly reports before submission to the Board. The Audit Committee consists of three independent non-executive Directors, namely Mr. Leung Po Hon, Mr. Wong Wai Leung and Mr. Kwok Sze Chi. Mr. Leung Po Hon currently serves as the chairman of the Audit Committee.

The Audit Committee has reviewed the unaudited condensed consolidated financial statements of the Group for the six months ended 30 September 2023.

By order of the Board **MediNet Group Limited Chan Chi Wai Nelson** *Chairman and Executive Director* 

Hong Kong, 13 November 2023

As at the date of this announcement, the executive Directors are Mr. Chan Chi Wai Nelson and Ms. Jiang Jie and the independent non-executive Directors are Mr. Leung Po Hon, Mr. Wong Wai Leung and Mr. Kwok Sze Chi.